

## Employees



**Gary Bruemmer**  
Accountant



**Michelle Clark**  
Admin. Asst.



**Jay Ernst**  
Sr. Loan Officer



**Doug Goldammer**  
Asst. Loan Officer



**Amy Hendrix**  
Staff Assistant



**Kayla Kasper**  
Member Serv. Rep.



**Ashley Luebbert**  
Asst. Loan Officer



**Ryan Marks**  
Staff Assistant



**Deven McDonald**  
Office Manager



**Laura Ortmeyer**  
Staff Assistant



**Katelyn Plassmeyer**  
Staff Assistant



**Susie Schnack**  
Asst. Loan Officer



**Ray Smith**  
Information Officer



**Whitni Upton**  
Sr. Member Serv. Rep.



**Lisa Wieberg**  
Loan Officer



**Nevan Woehr**  
Member Serv. Rep.



**Amy Wright**  
Loan Officer

## President's Report

### Providing Value



**Randy Marks**  
Pres./Manager

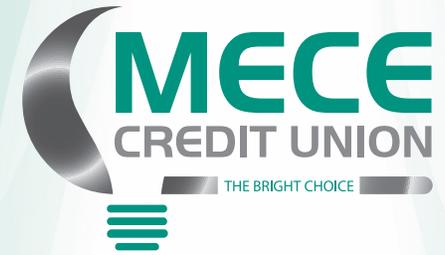
Missouri Electric Cooperatives Employees' Credit Union was chartered in 1975 to provide value to the employees of the rural electric cooperatives and their immediate family members.

There are 2 measurements used to determine if we are being successful in providing value. The first measurement is the amount of money returned in the form of lower loan rates, higher deposit rates, and reduced fees. I am pleased to report that our loan yield is nearly 1% less, our deposit rates are normally 2 to 3 times higher, and our fees are 7 times lower than our peer group. This being said, check the Credit Union's rates before obtaining financing or depositing funds to make sure you are getting the best value. I also encourage you to compare our fee schedule to any financial institution, which will reveal the value offered to our membership.

The second measurement we use to determine value is convenience. Each year, convenience is one of our main strategic objectives. For example, mobile banking has brought our members a new level of convenience. In February of 2018 we received over \$500 thousand in mobile deposits in one day. It is not uncommon for us to receive \$100 thousand daily. This means no more mailing checks and waiting on the postal service. You can now add trip messages, disable debit/credit cards, transfer funds, and so much more with mobile and online banking. It makes banking easier than walking across the street and it is available 24/7.

Because of the value we offer, the results from 2018 were great! Assets grew \$12 million, loans increased \$13 million, and we now serve over 10,500 members. MECE Credit Union continues to be the "Bright Choice" for all of YOUR financial products and services.

Randy Marks, President/Manager



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# Providing Value

# 2018 Annual Report

## MECE Credit Union Annual Meeting

April 11, 2019 — 11:30 a.m.

AMEC Conference Room  
2722 East McCarty, Jefferson City, MO 65101

## Chairman's Report

Missouri Electric Cooperatives Employees' Credit Union has always strived to provide great value to our members. Great value can mean different things to different people. First and foremost, MECE provides the best value in checking accounts anywhere. Free checking, free checks, free BillPay, free debit cards, and a great dividend rate. The Credit Union provides nearly every type of financial service imaginable, so that you do not have to go anywhere else. There are HSA accounts, student loans, car loans, mortgage services, club accounts, IRAs, and certificates of every kind. Add to that, the fact MECE Credit Union strives to be at the forefront of technological financial services with our online and mobile banking, making convenience paired with a full-service financial institution a top priority. The Credit Union's greatest asset is its' employees. The excellent service provided keeps the members happy and coming back for more.

Members see value at the Credit Union during good and bad economic times. When the economy is struggling, members tend to seek a low risk investment and turn to our savings and certificate programs for higher dividend rates. Recently, the economy has been doing well and, because of this, loan volume has grown 22% over the last 2 years showing the value of low interest rate loans offered to the membership. Regardless of the economy, you will find great rates for both savings and borrowing.

Whether you are saving or borrowing, please contact any of the smiling, helpful employees at MECE Credit Union that will help you with all of your financial needs. You will be happy you did!

Paula Peeper, Chairman

## Board of Directors & Supervisory Committee

Paula Peeper, Chair ..... Callaway  
 Doug Kroese, Vice Chair.....Laclede  
 Joan Huck, Sec.-Treas..... Citizens  
 Kent Brown .....N.W. Power  
 Lindy LaChance ..... Black River  
 Cathy McKay ..... Grundy  
 Rhonda Robison ..... Ralls  
 Rod Romine..... White River  
 Matt Sharp ..... Osage Valley  
 Randy Bock ..... Central Power  
 Sean Friend.....Co-Mo  
 Deb O'Brien.....Lewis County

## Statement of Earnings from January 1, 2018 to December 31, 2018

# 2018

Income:	Loan Income .....	\$4,502,154.42
	Investment Income .....	1,377,126.39
	Other Income .....	1,058,792.63
	Total Income .....	\$6,938,073.44
	Net Income .....	\$1,626,762.21
Expenses:		
	<i>Operating Expense</i>	
	Salary & Benefits .....	\$1,603,765.49
	Loan Servicing.....	152,107.04
	Professional Services .....	41,334.53
	Data Processor .....	315,853.92
	Provision for Loan Loss .....	16,215.72
	Office Operations.....	211,755.99
	Office Occupancy .....	64,521.94
	Debit Card.....	381,313.34
	Education and Promotions .....	46,868.74
	Association Dues.....	36,527.56
	Conference & Travel.....	22,073.06
	Miscellaneous.....	158,575.26
	Total Operating Expense .....	\$3,050,912.59
	<i>Cost of Funds Expense</i>	
	Dividends, Certificates.....	\$913,759.68
	Dividends, Checking.....	58,920.88
	Dividends, Reg. Shares.....	893,276.73
	Dividends, Club Accounts .....	11,743.55
	Dividends, Health Savings Accounts.....	343,206.36
	Interest on Borrowed Money .....	39,491.44
	Total Cost of Funds .....	\$2,260,398.64
	Total Expense .....	\$5,311,311.23

## Statement of Condition as of December 31, 2018

<b>Assets</b>	
Loans .....	\$122,224,409.24
Cash.....	548,084.02
Corporate Permanent Capital.....	787,100.00
Investments .....	55,528,104.31
NCUA .....	1,513,765.04
Fixed Assets .....	853,375.64
Other Assets .....	1,049,254.70
Total Assets.....	\$182,504,092.95
<b>Liabilities</b>	
Notes Payable .....	\$1,484,516.78
Dividends Payable .....	91,139.25
Other .....	871,611.37
Total Liabilities.....	\$2,447,267.40
<b>Shares &amp; Deposits</b>	
Regular Shares .....	\$75,682,515.82
Club Accounts.....	675,050.79
Share Drafts .....	12,771,578.30
Health Savings Accounts .....	19,038,266.41
Share Certificates.....	22,716,890.48
IRA Certificates .....	30,669,060.51
Total Shares .....	\$161,553,362.31
<b>Reserves &amp; Undivided Earnings</b>	
Statutory Reserves .....	\$3,174,216.98
Undivided Earnings .....	16,861,164.01
Unrealized Investment Loss .....	(1,531,917.75)
Total Liab., Shares & Equity.....	\$182,504,092.95

## Supervisory Committee Report

The Supervisory Committee serves the Board of Directors of the Credit Union in an audit capacity. The Supervisory Committee performed a controlled mailing of all Credit Union members' statements for the quarter ending September 30, 2018. All statements mailed (E-mail & U.S. Postal Service) contained an insert requesting the member to report any discrepancies directly to the Supervisory Committee. No unresolved discrepancies were reported to the Supervisory Committee.

Stephen Lang & Associates, LLC – Certified Public Accountants performed an audit as of December 31, 2017. An unqualified opinion was received on the audited financial statements and “no major areas of concern” were expressed by Stephen Lang & Associates, LLC – Certified Public Accountants. The audit report was reviewed and approved by the Missouri Electric Cooperatives Employees' Credit Union Board of Directors.

An examination of Missouri Electric Cooperatives Employees' Credit Union was conducted by the State of Missouri Division of Credit Unions as of December 31, 2017 to verify compliance with all state requirements. The report was presented to the Board of Directors in July 2018.

The Supervisory Committee was given a Bank Secrecy Act Review of Procedures and a review of Automated Clearing House Compliance which was performed for the year 2018 and reported to the Board of Directors in February 2019.

Board members, the MECECU president, and senior staff attended MECECU's annual planning session which was held August 15-17, 2018 in Branson, MO. Goals and strategic objectives for the coming year were established.

The Supervisory Committee wishes to thank the Credit Union staff for their cooperation and help during the past year.

Deb O'Brien, Chairperson; Randy Bock; Sean Friend